







Project Report to Mukul Madhav Foundation and FICCI/FLO for June 2024 to February 2025

**Beauty and Wellness Training Program** 

Samarpaka Seva Trust, Bengaluru February 2025

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#### Beautician and Wellness Training Program – 2024-25 - Overview

Train 70 women in beautician skill and enable livelihood

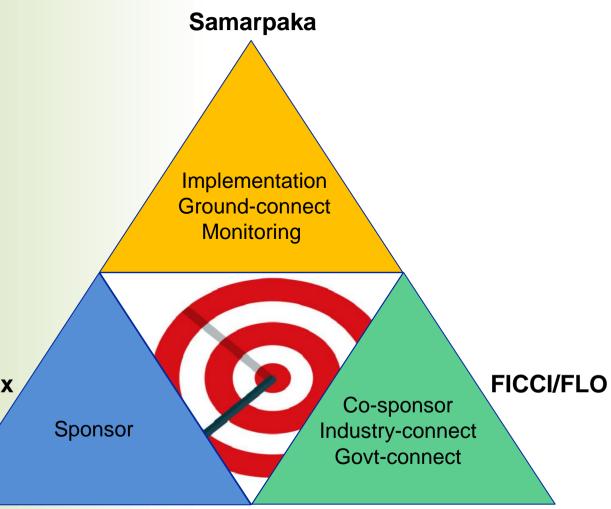
Location: Chikkaballapur district-H-Cross

Duration of project: Jun'24 to Mar'25

Budget: Rs. 5,02,500

#### **Objectives of the Initiative**

- To train women in beautician skills
- To support women towards earning livelihood and becoming entrepreneurs
- Instill feeling of pride/self-worth and empowerment among women



MMF/Finolex

#### **Centers – H Cross (Chikkaballapur) and Abalashrama (Bangalore)**



H Cross (Hindiganala Cross,) is a small town in Shidlaghata taluk of Chikkaballapur district in Karnataka. The town, famous for bamboo business, is around 50 Kms. from Bangalore city.

Around a radius of 10 Kms from H Cross, there are no big towns or cities; only villages. Women in these villages largely study upto 10<sup>th</sup> class and are married off thereafter.

It was felt that opening a free beautician training center at H Cross could provide livelihood opportunity for them leading to their empowerment.



Abalashrama, a nonprofit organization established in 1944 in Bangalore, is a unique institution dedicated to empowering women.

Ashrama admits girls who are 16 years and older, providing them with basic education and higher education, including diplomas and postgraduate degrees. Abalashrama's work is crucial as it empowers underprivileged women through education, mental health support & skill development, fostering independence and securing a brighter future for these women

#### **Key Achievements and Milestones (1/3)**

- Training infrastructure (matching actual beauty salon) along with required equipment, tools and consumables set up
- Syllabus and time table reviewed by beautician domain expert and published
- ✓ Inauguration and Kick-off of Batch 1 on 7<sup>th</sup>
  June
- Total of 54 beneficiaries have completed their training and 28 have completed assessment till date
- Target of 70 beneficiaries on track



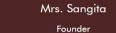
#### **Key Achievements and Milestones (2/3)**

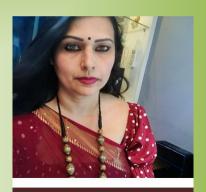
- Assessment tests being conducted by external domain expert
  - Venue: Femperials Beauty Parlour, Bangalore
  - Examiners: Mrs. Sangita, Mrs. Preetham
  - Written Test and On-the-Job tests covering Facials, Hair Spa, Threading, Waxing, Manicure, Pedicure











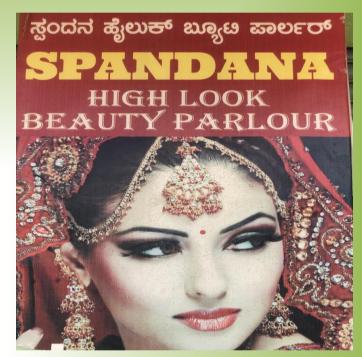
Mrs. Sangeetha Preetham

Managing Partner



#### **Key Achievements and Milestones (3/3)**

- Close tracking of livelihood status of trained beneficiaries being done
- To date, 19 out of total 38 trained beneficiaries earning livelihood
  - Working in Salon OR
  - Providing Beauty services from home OR
  - ✓ Plan to set up own salon
- ✓ Target: 70% of beneficiaries earn livelihood





#### Financial Overview – Project Budget (1/2)

No.	Milestone to be reached	Amo	Status	
140.	ivillestorie to be reactied	MMF	FICCI/FLO	Status
1	Signing of MoU	₹ 2,25,000	₹ 12,500	✓
2	Sep-24	₹ 1,50,000	₹ 12,500	<b>✓</b>
3	Completion of project and submission of report	₹ 1,02,500	₹0	Mar'25
		₹ 4,77,500	₹ 25,000	
	TOTAL ==>	₹ 5,0		

#### Financial Overview – Actual Project Costs (2/2)

MMF, FICCI/FLO 2024-25: Beautician Training Location: H Cross (Chikkaballapur) & Abalashrama (Bangalore)

Approved Budget: Rs 5,02,500										
	Fund Utilization  Expenses from May 24 to Jan 25  Feb & Mar									
1	Capital - Total									
а	Infrastructure: Eye brow chair, Hair-style chair, Facial Table, Table with Mirror, Beautician Tray, Floor mat, Wall Posters, Window & Door Curtains,	₹1,03,629	-							
2	Revenue Operations									
a	Rent, Electricity for H Cross	₹36,000	₹8,000							
b	Building advance	₹15,000	-							
С	Consumables - H Cross	₹53,736	-							
d	Consumables - Abalashrama	₹30,000	-							
3	Man Power									
а	Training Teacher	₹31,500	₹7,000							
b	Project Manager Cost (Shared)	₹54,000	₹12,000							
С	Field Co Ordinator (Shared)	₹27,000	₹6,000							
4	Marketing									
а	Graduation Ceremony Mar / Apr 25 (Estimated Cost)	-	₹40,000							
5	<b>Project Expenses :</b> Inauguration, travel, printing and stationary, permissions/license fee costs)	₹57,874	₹10,000							
6	Organization Admin and Overhead Costs @ 5%	-	₹25,000							
	Total Rs	₹4,08,739	₹1,08,000							
	Total Expenses (Incurred + Projected)	₹5,1	6,739							

As of E02/2025

# **Beautician and Wellness Training Program – 2024-25**

#### **Program plan and Timeline**

Centres	Jun'24-Jul'24	Aug'24	Sep'24	Oct'24	Nov'24	Dec'24	Jan'25	Feb	'25	Mar'25	Total
Centre 1	11	10				13			10	57	
(H-Cross)	11	10		10			13				37
Centre 2 (Bangalore)					17			1	3		30
										TOTAL ==>	87

Batch 2 (10 beneficiaries) completed 75% of training; Rest of training and assessment will be planned. However agreed target of 70 beneficiaries by March 2025 will be achieved

Training of additional beneficiaries to be sustained – new batch already started from Mid Feb'25

#### **Beneficiary Details and Enrollment (1/2)**

- Interview with interested beneficiaries to understand reasons for joining and livelihood preference after training. Mostly reasons are one of the following:
  - Financial problem at home
  - I am single parent and I need to support my family
  - My dream
  - After learning planning to open beauty parlor
  - Interested in beautician course
- Undertaking from beneficiaries that they will put the training to use by earning livelihood
- ✓ All relevant data name, number of family members, annual income etc. are collected from beneficiaries

# **Beneficiary Details and Enrollment (2/2)**

SST/MN	//F/FINOLEX/FI	CCI/FLO	17.05.24 / 04.07.24
		WOME	N EMPOWERMENT LIVELIHOOD 24-25
		BEAU	TICIAN SYLLABUS - 2 Months Course
		Class : Monda	ay to Saturday between 10am to 5pm (For 2 Hrs)
No.	Week	Date	Description
1	First	01.06.24 to 08.06.24	Eye Brow Threading: To remove excess hair & give shape to corows
2	Second	10.06.24 to 15.06.24	Bleach: Beauty treatment which removes dirt & tan the ce  Clean Up: To reduce the Tan & also to treat the gm tation marks the face  Waxing: To remove Un wante all ha s gs etc,
3	Third	17.06.24 to 22.06.24	Hair Styles: Hair Straight, Curry Cyto Grewith "S" shaped, Wavy (Hair wash compulses by no dd aditioner)
4	Fourth	24.06.24 to 29.06.24	S
5	Fifth	01.07.24 to 06.07.24	Facial: This: Ikin trement which removes black & white heads, Skin color is lightening uces oiliness of the skin glow.  I D
6	Sixth	08.0 13. 24	and Mehndi  Henna is mainly used in special occasions such as weddings & other functions which is good for health and prosperity  Pedicure & Manicure  It improves blood circulation & relaxation.  It releases the blood clot. It evens the skin tone
7	Seventh	15.07.24 to 20.07.24	Hair SPA & Head Oil Massage Hair SPA gently removes all dirt & impurities (Scalp build-up) so that hair will grow more efficiently
8	Eight	22.07.24 to 27.07.24	Saree Draping & Make up
9	Ninth	29.07.24 to 03.08.24	On job training in Saloon & Final Exams / Evaluation of the beneficiaries
Descri	d bu ch at		Annual his Consider
Prepare	d by Chaithra		Approved by Sangita
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#### **Livelihood / Earnings Tracking for trained beneficiaries - Overview**

								As of E01	/2025				
Centres	Jul'24	Aug'24	Sep'24	Oct'24	Nov'24	Dec'24	Jan'25	Feb'25	Mar'25	Apr'25	May <sup>'</sup> 25	Jun'25	Total
Trained beneficiaries (cumulative)	11			21		38		64	77				77
Livelihood Data Availability (Cumulative)			11					38		64	77		11
Beneficiaries earning Livelihood (Cumulative)			6	10	11	11	11	19	Will be	tracked in s	ubsequent i	months	
Livelihood Earnings (cumulative)			₹ 38,000	₹ 1,08,000	₹ 1,85,000	₹ 2,62,000	₹ 4,09,000						

Livelihood Status available for 38 beneficiaries out of 54 trained beneficiaries

19 beneficiaries are earning livelihood with cumulative earnings of Rs. 4.09 Lakhs till Jan'25

4-6 weeks time period between training completion and start of earning livelihood

Earnings from three categories – Home Service, Working in salon, Opening own salon

# **Livelihood / Earnings Tracking for trained beneficiaries (1/2)**

No.	Name of trained beneficiary	Age of trained beneficiary	Contact No.	Monthly earnings (Rupees)	Category	Earning Livelihood from	Cumulative earnings till Feb'25	Total Earnings
1	Asharani	36 years	99801 88262	22K - 25K	Own salon	Oct'24	₹ 88,000	
2	Bhavani UC	21 years	90199 82402	0	Working in Salon	Sep'24	₹0	
3	Kavitha S	29 years	97410 24788	13K - 15K	Home Service	Sep'24	₹ 65,000	
4	Prabhavathi C	28 years	63645 84099	3K - 4K	Home Service	Oct'24	₹ 12,000	
5	Ranjitha	24 years	87470 61434	5K	Home Service	Sep'24	₹ 25,000	
6	Shalini N	30 years	99006 59903	4K - 5K	Home Service	Sep'24	₹ 20,000	₹ 4,09,000
7	Sowmya	38 years	78991 94747	6K - 8K	Home Service	Sep'24	₹ 75,000	
8	Suma AM	25 years	70199 74842	2K - 3K	Home Service	Oct'24	₹8,000	
9	Vanitha BM	30 years	70196 41740	15K	Home Service	Sep'24	₹ 75,000	
10	Vijaya Lakshmi SM	22 years	70228 04497	5K - 6K	Home Service	Oct'24	₹ 20,000	
11	Pavithra N	26 years	76195 77228	7K - 8K	Working in Salon	Nov'24	₹ 21,000	

# **Livelihood / Earnings Tracking for trained beneficiaries (2/2)**

No.	Name of trained beneficiary	Age of trained beneficiary	Contact No.	Monthly earnings (Rupees)	Category	Earning Livelihood from	Cumulative earnings till Feb'25	Total Earnings
1	Ashwini BV	32 years	73497 10553	13K to 15K	Home Service	Feb'25		
2	Bhuvaneshwari R	19 years	8123002742	Yet to Start	-			
3	Deeya A Govil	20 years	8217549761	Yet to Start	-			
4	Geetha KM	36 years	9071605388	Yet to Start	-			
5	Lahari D	28 years	8121556785	8K to 9K	Working in salon	Feb'25		
6	Malaruizhi P	19 years	9738776970	8K to 9K	Working in salon	Feb'25		
7	Malathi S	29 years	8050017931	4K to 5K	Home Service	Feb'25		
8	Karrevula Kavya	32 years	7892123357	Yet to Start	-			
9	Sangeetha PM	35 years	7483345984	4K to 5K	Home Service	Feb'25		₹0
10	Kasim Setti Swetha	20 years	9182989504	Yet to Start	-			
11	Sowgandhika BM	23 years	9538644784	10K to 11K	Home Service	Feb'25		
12	Usha H	36 years	9740435524	9K to 10K	Home Service	Feb'25		
13	Darshitha K	23 years	7892253308	8K to 9K	Working in salon	Feb'25		
14	Anusha S	20 years	8296618194	Yet to Start	-			
15	Ashwini V	24 years	9739223481	Yet to Start	-			
16	Dhanuja S	38 years	8095212625	Yet to Start	-			
17	Geetha	42 years	7411256062	Yet to Start	-			

### Impact on community and beneficiaries (1/4)





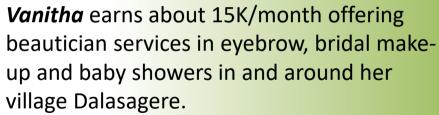






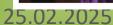






She is using money earned for improvement in her family's life including repairs to her house. She would like to open her own salon for which she is applying for loan.

Her husband Santosh, a farmer has been a great support in Vanitha's endeavour to earn livelihood and get empowered. Vanitha has a 10 years daughter.



#### Impact on community and beneficiaries (2/4)

**Kavitha** offers beautician service for Facials, Mehndi, bridal make-up, saree-draping and baby showers. She has invested money (30K) in purchasing a Beautician Kit.

She gets beautician service requests about 5-6 times a month from her village Santhekallahalli and earns about 15K per month.

Her desire is to open her own salon. She would like to develop more expertise in hair-styling, manicure and pedicure.

She is married and has a 8-year old daughter and would like to improve her family's life through earnings.





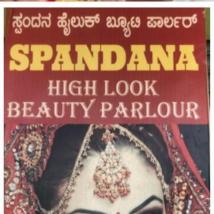




#### Impact on community and beneficiaries (3/4)









Asharani, a single parent has opened her own salon (Spandana Beauty Parlour) investing around Rs. 1.5 Lakhs.

She provides beautician outcall services as well as at her salon. She earns around 25K per month.

Being a single parent, her earnings contribute towards education of her two children and everything else for them.

She feels that the beautician training has had a big impact on her life and she is happy running her own setup. She has plans to improve infrastructure in her parlour.

Impact on community and beneficiaries (4/4)

**Sowmya** offers beautician service for Facials, Hair-Style, bridal make-up and baby showers. She has the required beautician kit for outcalls.

She gets beautician service requests about 5-6 times a month from her village Beechagodahalli and earns about 15K per month.

She is proud that from her earnings, she has bought a laptop for her son who is in 2<sup>nd</sup> year engineering!

Her desire is to become a Beautician trainer. She would like to develop more expertise in manicure and pedicure.

She is married and has a two children. Her husband operates a flour mill. She would like to improve her family's life through earnings.





#### **Lessons** Learned and Best Practices (LLBP)

- BP: Set-up of salon-like infrastructure improves learning through practice like in real-life
- BP: Deployment of beautician domain expert for assessment of training syllabus and trainer.
- BP: Final assessment of beneficiaries by independent domain expert
- LL: Short talk with interested beneficiaries before enrolment to understand purpose of training and livelihood choices
- LL: Regular tracking of enrollment and attendance required to ensure adequate numbers and reduced drop-outs

#### **Sustainability of the initiative**

- Bi-monthly visit/talk to trained beneficiaries by field staff to ascertain livelihood status and impact on family
- Support for loan assistance to beneficiaries desirous of opening own salon (Banks, FICCI/FLO etc.)
- Design course curriculum for advanced beautician training with focus on "Professional Make-up"
- Continue initiative by planning and conducting training for next batches

# Women Empowerment & Livelihood Project

Sponsored By







This is to certify that

KAVITHAS

ELESTE. Has successfully completed training in





**BEAUTICIAN COURSE** 

Date: Hug

Place: H-CROSS

Coordinated by:



Samarpaka Seva Trust